

2012 Insurance Continuing Education Schedule

<p>Jim Sholar, CLU, ChFC Southern Insurance Training Provider # S 15973 PO Box 1984, Dunn, NC 28335</p> <p>910.891.8166 phone 877.725.5551 fax</p> <p>Email: jsholar@nc.rr.com</p> <p>Online and self-study courses are also available at www.SouthernInsuranceTraining.com</p>	Day 1		Day 2	
	Class 1	Class 2	Class 3	Class 4
	<u>Ethics 2012</u>	<u>Property Coverage</u>	<u>Court Actions</u>	<u>Plan To Retire</u>
	Course # 96312	Course # 96068	Course # 95912	Course # 96009
	Ethics Course	General Course	General Course	General Course
	3 credit hours	3 credit hours	3 credit hours	3 credit hours
	These courses are approved for all types of NC insurance licenses and are rated "A"			
	Course Times 9:00 am to 11:50 am	Course Times 1:00 pm to 3:50 pm	Course Times 9:00 am to 11:50 am	Course Times 1:00 pm to 3:50 pm

City	Location	Hotel Phone #	Date	Date	Date	Date
Fuquay-Varina	Comfort Inn, 7616 Purfoy Rd.	919.557.9000	Tues., Jan. 24	Tues., Jan. 24	Wed., Jan. 25	Wed., Jan. 25
Wilmington	***New Location*** Holiday Inn Express, 160 Van Campen Blvd.	910.392.3227	Tues., Jan. 31	Tues., Jan. 31	Wed., Feb. 1	Wed., Feb. 1
Burlington	***New Location*** Holiday Inn Express I-40 & I-85 @ Exit 141, 2701 Long Pine Rd.	336.584.4447	Tues., Feb. 7	Tues., Feb. 7	Wed., Feb. 8	Wed., Feb. 8
Clinton	Comfort Inn, 1412 Sunset Ave.	910.592.8220	Tues., Feb. 14	Tues., Feb. 14	Wed., Feb. 15	Wed., Feb. 15
Winston-Salem	Comfort Suites I-40 @ Exits 189 or 190	336.774.0805	Wed., Feb. 22	Wed., Feb. 22	Thur., Feb. 23	Thur., Feb. 23
Raleigh	***New Location*** Wingate Hotel 2610 Westinghouse Blvd. just off Capitol Blvd.	919.821.0888	Tues., Feb. 28	Tues., Feb. 28	Wed., Feb. 29	Wed., Feb. 29
Thomasville	Baptist Children's Home Mills Campus - Broyhill Building # 303 303 Kesler Drive	336.474.1200	Tues., Mar. 6	Tues., Mar. 6	Wed., Mar. 7	Wed., Mar. 7
Durham	Courtyard by Marriott 1815 Front St.	919.309.1500	Tues. Mar. 13	Tues. Mar. 13	Wed., Mar. 14	Wed., Mar. 14
Apex	Holiday Inn Express US 1 & NC 55, 1006 Marco Dr.	919.387.3636	Tues., Mar. 20	Tues., Mar. 20	Wed., Mar. 21	Wed., Mar. 21
Rocky Mount*	*New Location*** Holiday Inn 200 Enterprise Dr., US 64 @ Winstead Ave.	252.937.7100	Tues., Apr. 3	Tues., Apr. 3	Wed., Apr. 4	Wed., Apr. 4
Asheville	Comfort Suites-Biltmore I-26 @ Exit 33	828.665.4000	Tues., Apr. 17	Tues., Apr. 17	Wed., Apr. 18	Wed., Apr. 18
Morehead City	Crystal Coast Civic Center, 3505 Arendell St.	252.247.3883	Tues., Apr. 24	Tues., Apr. 24	Wed., Apr. 25	Wed., Apr. 25
Greensboro	Comfort Suites Airport 7619 Thorndike Rd., I - 40 @ Exit 210	336.882.6666	Tues., May 1	Tues., May 1	Wed., May 2	Wed., May 2
Goldsboro	Hampton Inn, 905 N. Spence Ave.	919.778.1800	Tues., May 8	Tues., May 8	Wed., May 9	Wed., May 9
Salisbury	Comfort Suites 1040 E. Innes St., I-85 @ Exit 76	704.630.0065	Tues., May 15	Tues., May 15	Wed., May 16	Wed., May 16
Fayetteville	New Location - Comfort Inn, I-95 @ Exit 49, 1957 Cedar Creek Rd.	910.323.8333	Tues., May 22	Tues., May 22	Wed., May 23	Wed., May 23
Cary	Hampton Inn 201 Ashville Ave., off of US 1 at Tryon Rd.	919.859.5559	Tues., June 5	Tues., June 5	Wed., June 6	Wed., June 6

Register today. Just circle the dates that fit your schedule. Complete the form below and mail this entire page with your check (sorry, no credit or debit cards) to:
 Southern Insurance Training, PO Box 1984, Dunn, NC 28335

Tuition: 1 course (3 hours) = \$50 2 courses (6 hours) = \$90 3 courses (9 hours) = \$125 4 courses (12 hours) = \$150 Tuition rates are per person.

Print name, (Exactly as on insurance license):			National Producer Number (NPN) (available from www.ncdoi.com)			
Home Mailing Address:			City:		State:	Zip:
Home Phone with area code:			Work Phone with area code:			
Preferred Email Address:						
Company / Agency Name:						
Work Mailing Address:			City:		State:	Zip:

I do not send confirmations, unless requested. - Late arrivals cannot be admitted.

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	Class 1	Class 2	Class 3	Class 4			
	<u>Ethics 2012</u>	<u>Property Coverage</u>	<u>Court Actions</u>	<u>Plan To Retire</u>			
	Course # 96312	Course # 96068	Course # 95912	Course # 96009			
	Ethics Course	General Course	General Course	General Course			
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City	Location	Hotel Phone #	Date	Date	Date	Date
Asheboro	Holiday Inn Express, 1113 E. Dixie Dr.	336.636.5222	Tues., July 24	Tues., July 24	Wed., July 25	Wed., July 25
Asheville	Comfort Suites-Biltmore I-26 @ Exit 33	828.665.4000	Tues., Aug. 14	Tues., Aug. 14	Wed., Aug. 15	Wed., Aug. 15
Greenville	Holiday Inn Express, 909 Moye Blvd	252.754.8300	Tues., Aug. 21	Tues., Aug. 21	Wed., Aug. 22	Wed., Aug. 22
Apex	Holiday Inn Express US 1 & NC 55, 1006 Marco Dr.	919.387.3636	Tues., Sept. 11	Tues., Sept. 11	Wed., Sept. 12	Wed., Sept. 12
Wilson	Country Inn & Suites, I-95 @ Exit 121	252.281.5501	Tues., Sept. 25	Tues., Sept. 25	Wed., Sept. 26	Wed., Sept. 26
Durham	Courtyard by Marriott 1815 Front St.	919.309.1500	Tues., Oct. 2	Tues., Oct. 2	Wed., Oct. 3	Wed., Oct. 3
Goldsboro	Hampton Inn, 905 N. Spence Ave.	919.778.1800	Tues., Oct. 9	Tues., Oct. 9	Wed., Oct. 10	Wed., Oct. 10
Clayton - Garner	Sleep Inn, I-40 @ Exit 312	919.772.7771	Tues. Oct. 23	Tues. Oct. 23	Wed., Oct. 24	Wed., Oct. 24
Winston-Salem	Comfort Suites I-40 @ Exits 189 or 190	336.774.0805	Tues. Oct. 30	Tues. Oct. 30	Wed., Oct. 31	Wed., Oct. 31
Burlington	***New Location*** Holiday Inn Express I-40 & I-85 @ Exit 141, 2701 Long Pine Rd.	336.584.4447	Tues., Nov. 6	Tues., Nov. 6	Wed., Nov. 7	Wed., Nov. 7
Fayetteville	New Location - Comfort Inn, I-95 @ Exit 49, 1957 Cedar Creek Rd.	910.323.8333	Tues., Nov. 13	Tues., Nov. 13	Wed., Nov. 14	Wed., Nov. 14
Wilmington	***New Location*** Holiday Inn Express, 160 Van Campen Blvd.	910.392.3227	Tues., Nov. 27	Tues., Nov. 27	Wed., Nov. 28	Wed., Nov. 28
Raleigh	***New Location*** Wingate Hotel 2610 Westinghouse Blvd. just off Capitol Blvd.	919.821.0888	Tues., Dec. 4	Tues., Dec. 4	Wed., Dec. 5	Wed., Dec. 5

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Print name, (Exactly as on insurance license):			National Producer Number (NPN) (available from www.ncdoi.com)			
Home Mailing Address:			City:		State:	Zip:
Home Phone with area code:			Work Phone with area code:			
Preferred Email Address:						
Company / Agency Name:						
Work Mailing Address:			City:		State:	Zip:

*I do not send confirmations, unless requested.
 Late arrivals cannot be admitted.*

2012 Insurance Continuing Education Schedule

Hello, my name is Jim Sholar. I am the owner of Southern Insurance Training. I started this company in 2001 after spending nearly twenty years in the insurance agency business. Southern Insurance Training is a one person company. I prepare all of the classroom courses and I present all of the classes. I also take care of all of the administrative work. If you ever have any concerns about Southern Insurance Training, just give me a call.

While I believe an agent has a lot to gain by attending CE classes with other agents, I know that some prefer to take classes online. In an effort to provide online courses for my clients, I have partnered with WebCE to provide both online and self-study courses, in addition to my classroom courses. Information about these new online courses is available at my website, www.SouthernInsuranceTraining.com. If you would, please pass this information along to those in your office who take online courses. Again, I appreciate your help.

Nearly 3,400 agents and adjusters from across the state have attended my classes since 2001. I have been very fortunate to have met such fine folks and to have them return year after year. Those who attend my classes have told me that they really learned something and had a good time in the process.

If you have been with me before, thank you and please come again this year. If you have never attended one of my classes, please give me a try.

Sincerely,
Jim Sholar

These courses are approved for all types of NC insurance licenses and are rated "A".

Day 1	Course Title	Course Description	ICECs
Course # 96312	Ethics 2012	This course meets the mandatory requirement for ethics in 2012	3 hours - Ethics
Course # 96068	Property Coverage	A review of the property section of the homeowner's policy	3 hours - General
Day 2	Course Title	Course Description	ICECs
Course # 95912	Court Actions	A review of recent court cases involving insurance claims in NC	3 hours - General
Course # 96009	Plan To Retire	A review of IRAs, 401-K plans and Social Security retirement	3 hours - General

Tuition

Tuition rates are per person	
1 course (3 hours) = \$50	2 courses (6 hours) = \$90
3 courses (9 hours) = \$125	All 4 courses (12 hours) = \$150
Each course is approved for 3 credit hours	
I am happy to send an email confirmation of registration if requested	Class size is limited, walk-ins are welcome if space permits

Refund and Cancellation Policy

If you pre-register and need to cancel in advance of the class, I will refund your tuition or you may reschedule for any future class. Refunds will not be made for "No Shows" on the day of a class. I do reserve the right to cancel a class for inadequate registrations and will make every effort to notify you at least five days in advance of a cancellation. Refunds will be mailed if I cancel a class or you may reschedule.

Attendance policy

Since my courses require no exams, the Department of Insurance requires you to be present for the entire course in order to receive credit for the class. Please be on time at the beginning of each course and please return from breaks on time also. Late arrivals cannot be admitted.

Courses

All of my classroom courses for 2012 and have been approved by the NC Department of Insurance and have been rated "A" by the Department of Insurance. This means that my courses are designed for the agent with at least one year or more of experience.

Private Groups

I have open dates on my schedule to accommodate private groups. Please contact me if you have an interest in scheduling courses for your company or agency. Discounts are available for groups who provide the meeting facilities. I do ask for a ten person minimum and a minimum of six credit hours for your group.

SOUTHERN INSURANCE TRAINING

Provider # S 15973
P.O. Box 1984
Dunn, NC 28335

910.891.8166 phone

877.725.5551 fax

jsholar@nc.rr.com

www.SouthernInsuranceTraining.com